

Literature/Sales Aid List.

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Literature and Sales Aids List Filename and Content

| File name | File type | Description | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------------|---|--|------|---|--------|---|-------------|--------------------------------|----------|---|-----------|----------------------------|-----------|-------------------|--------|------------|----------|-------------------|---------|---------------|--------|---|--------|------------------------------|--------|---|
| ordrspc.xls | Spreadsheet | Use spreadsheet software such as Lotus or Excel to view the list of Spectrum Literature and Sales Aids. Make a backup copy of this file and as many copies as you like. The file is sorted primarily by base part number, secondarily by suffix and tertiary by prefix. It contains the following fields: <table><tr><td>TYPE</td><td>See attached key for list of field contents</td></tr><tr><td>PARTNO</td><td>Complete part number of the publication</td></tr><tr><td>DESCRIPTION</td><td>Description of the publication</td></tr><tr><td>REVISION</td><td>Current date of a new or revised publication.</td></tr><tr><td>CURR LIST</td><td>List price as of July 2006</td></tr><tr><td>MKTINDUST</td><td>Industrial market</td></tr><tr><td>MKTATS</td><td>ATS market</td></tr><tr><td>MKTXGEAR</td><td>Switchgear market</td></tr><tr><td>MKTRENT</td><td>Rental market</td></tr><tr><td>PREFIX</td><td>Characters appearing before the base number</td></tr><tr><td>NUMBER</td><td>All-numeric base part number</td></tr><tr><td>SUFFIX</td><td>Characters appearing after the base part number</td></tr></table> | TYPE | See attached key for list of field contents | PARTNO | Complete part number of the publication | DESCRIPTION | Description of the publication | REVISION | Current date of a new or revised publication. | CURR LIST | List price as of July 2006 | MKTINDUST | Industrial market | MKTATS | ATS market | MKTXGEAR | Switchgear market | MKTRENT | Rental market | PREFIX | Characters appearing before the base number | NUMBER | All-numeric base part number | SUFFIX | Characters appearing after the base part number |
| TYPE | See attached key for list of field contents | | | | | | | | | | | | | | | | | | | | | | | | | |
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| MKTINDUST | Industrial market | | | | | | | | | | | | | | | | | | | | | | | | | |
| MKTATS | ATS market | | | | | | | | | | | | | | | | | | | | | | | | | |
| MKTXGEAR | Switchgear market | | | | | | | | | | | | | | | | | | | | | | | | | |
| MKTRENT | Rental market | | | | | | | | | | | | | | | | | | | | | | | | | |
| PREFIX | Characters appearing before the base number | | | | | | | | | | | | | | | | | | | | | | | | | |
| NUMBER | All-numeric base part number | | | | | | | | | | | | | | | | | | | | | | | | | |
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Sort and organize the information in this file by part number, market, category or type of literature to meet your needs. Use the literature revision dates to verify that you are using the most current literature. Also, the list price is shown for your reference. Prices contained in this file were current at the time the list was developed.

Tip for Excel users: Open file in Excel. Note the drop-down list arrows beside each column heading. Click on the drop-down list arrow of the field on which you want to filter. Select from the drop-down list the filter criteria. A blue dropdown list arrow indicates an active filter. To remove the filter, select "all" from the dropdown list. Click on Data->Filter->AutoFilter to remove filters. See Help->AutoFilter for additional information on using this feature.

"Type" Abbreviations for Literature and Sales Aids:

| | |
|--------------|---------------------------------------|
| BROCHURE | Brochures |
| CARD | Card |
| CD-ROM | CD-ROM |
| CERTIFICATES | Certificates |
| FORM | All forms |
| GUIDEBOOK | Guidebook and updates |
| HOLDER | Holder, CD, diskette, certif |
| I/M | Installation manual |
| KIT | Lit Kit |
| LICENSE | Licenses |
| NEWSLETTER | Newsletter |
| O/I/M | Operation/installation manual |
| O/I/S | Operation/installation/service manual |
| O/I/S/M | Operation/installation/service manual |
| O/M | Operation manual |
| P/C | Parts catalog |
| PB | Parts bulletin |
| PRICELIST | Price List |
| PROTECT | Sheet protector |
| S/M | Service manual |
| S/P | Service/parts manual |
| S/P/M | Service/parts manual |
| S/S | Spec sheet |
| SB | Service bulletin |
| SVCFILE | Service files and labels |
| T/M | Training manual |
| TEMPLATE | Template |
| TIS | Technical information series |
| TT | TT sheet |
| W/D | Wiring diagram manual |
| WARRANTY | Warranty policies |
| YELLOW | Yellow pages |